

Media release

4 May 2006

WA Supreme Court case – concluded successfully

Salmat is pleased to announce that charges relating to its Western Australian operations will not proceed, following confirmation from the Commonwealth Director of Public Prosecutions that it will not appeal a recent court decision.

On 12 April 2006, the Western Australian Supreme Court ordered a permanent stay of proceedings brought by the Crown against Salmat Document Management Solutions Pty Ltd (a subsidiary of Salmat Limited) and three employees.

In 2003, charges had been brought alleging mail fraud in the period January 1995 to September 1998. In view of this judgement these charges will not proceed.

The company is reviewing its right to recover its costs in this matter.

Peter Mattick Joint Managing Director said:

"We are pleased to have this matter finalised. This decision vindicates our support for the affected employees and the subsequent defence of these charges."

ends

Salmat is Australia's leading customer communication group. We facilitate our customers' contact with their customers – through targeted catalogue distribution, mail-outs or telephone communication.

We have three businesses, all of which are market leaders:

- **Targeted Media** delivers advertising catalogues to homes throughout Australia and New Zealand. Detailed demographic analysis enables us to target the consumers most likely to buy particular products, helping our customers to maximise their sales.
- **Business Process Outsourcing** processes and mails bank and credit card statements, accounts and other customised, bulk mailings in Australia, Hong Kong, Taiwan and the Philippines. We receive customers' electronic data, process it using smart technology, and print and mail statements, providing significant cost savings.

- **Contact Centres** handles inbound and outbound telephone, fax, email and online communications on behalf of our customers, from facilities in Australia and the Philippines. Inbound services include technical support and customer care; while outbound services include telemarketing, direct sales and customer retention. We also facilitate business-to-business and business-to-consumer conversations through a range of sales support services.

Over 27 years we have built a 3,600 strong team, experienced in contributing to our customers' growth through helping them to communicate effectively with their customers. This experience, together with our proprietary systems and technology and our strong customer relationships, secures Salmat's position as Australia's – and increasingly the region's – leader in customer communication services.

Further information: contact Steve Bardwell, Salmat Limited (02)9928 6500.